

# Travel on another level



**CORPORATE  
TRAVELER™**

Powered by **melon**

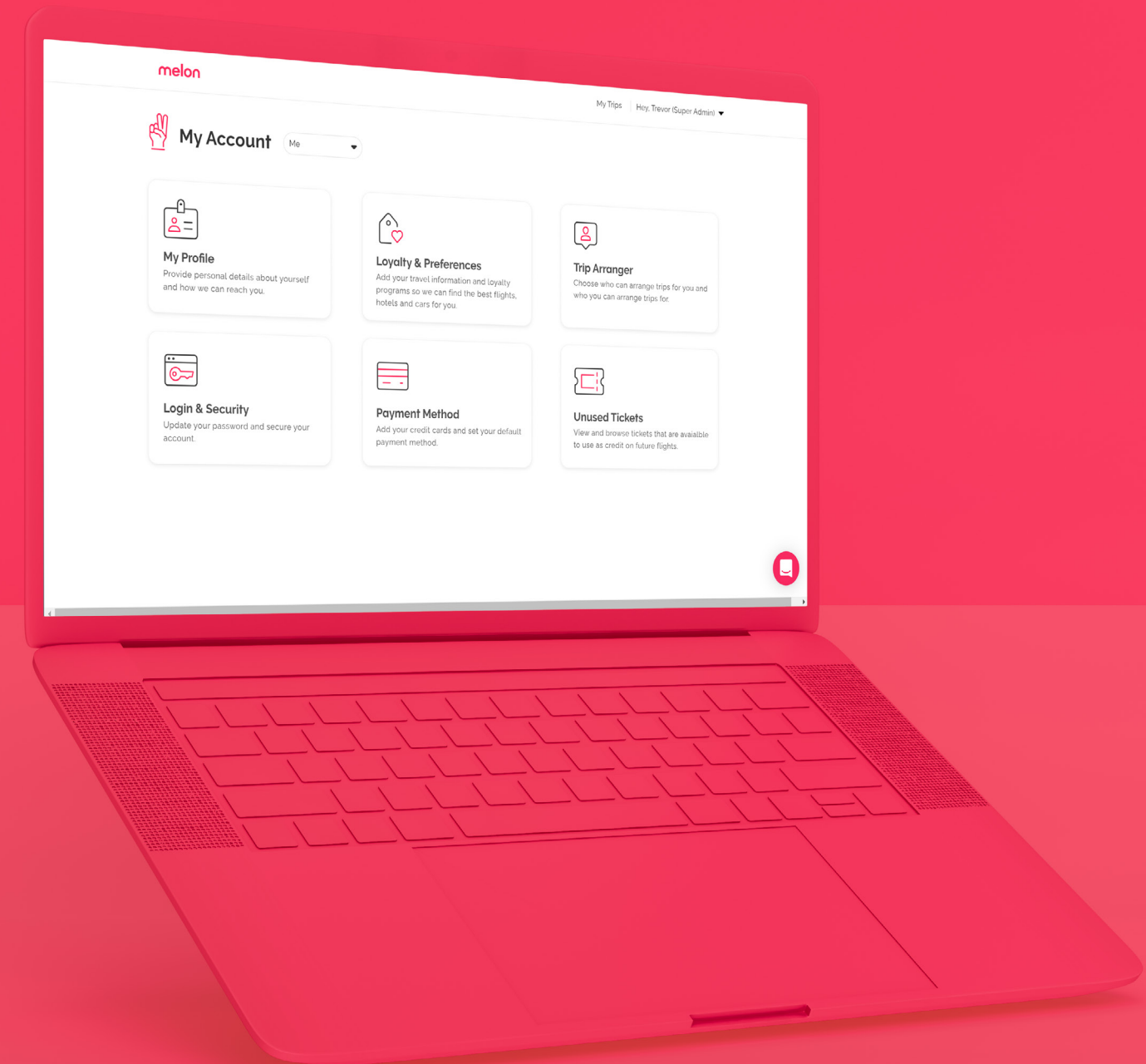
# Meet melon

It's our next-level business travel platform.  
And it comes with some game-changing features:

- 👉 A streamlined user experience that's powerfully simple.
- 👉 A personalized five-minute booking flow, so you can look, book and go.
- 👉 Next-gen storefront, AI-powered reporting, and Melon Rank & Recommended Spend, in one easy platform.
- 👉 A seamless experience, on every device, mobile or desktop.

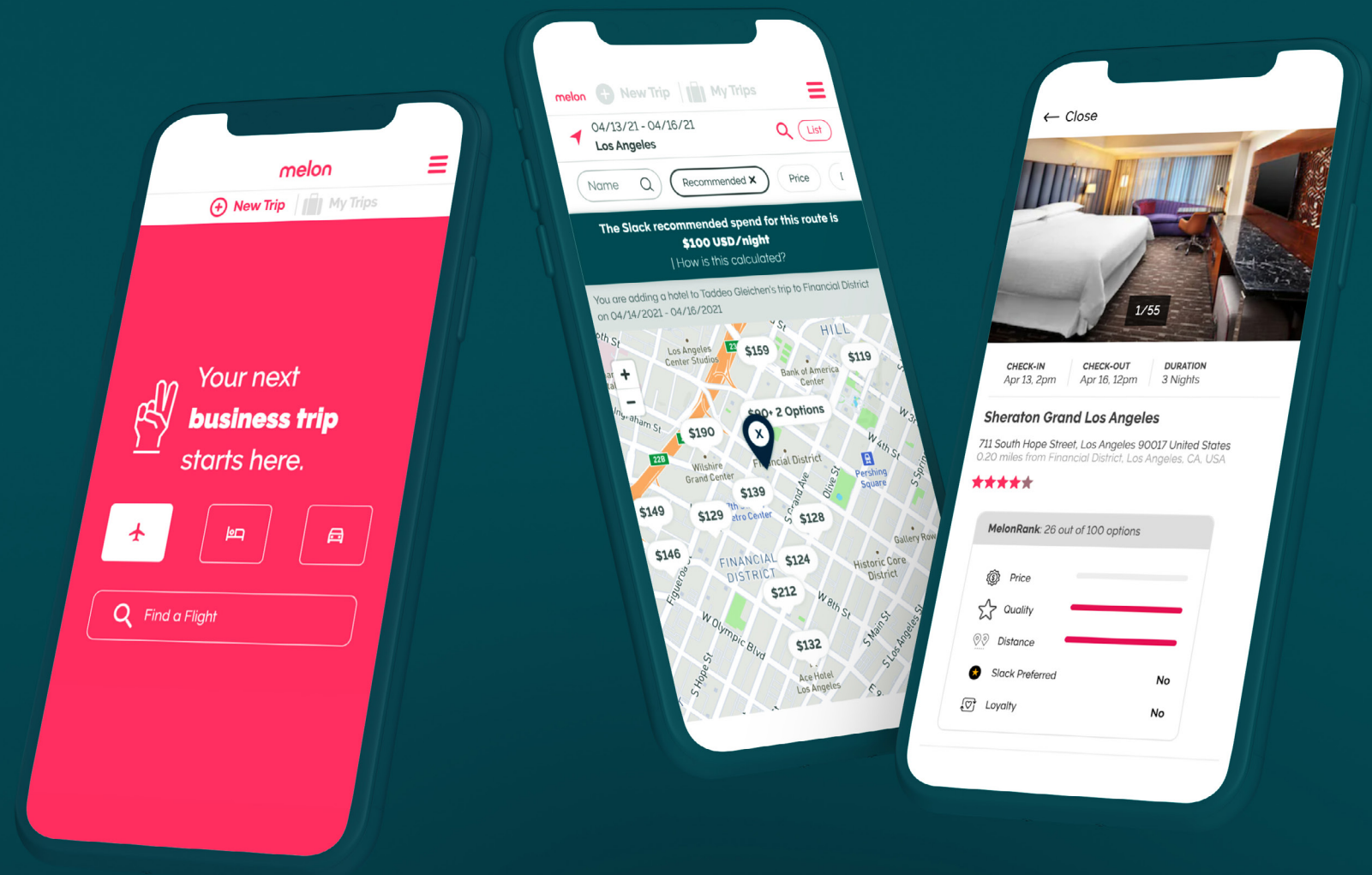
## Did you know?

We're all about **start-up to mid-market** businesses. That's what Melon was made for.



# Feel the benefits

Melon comes with a suite of tools that give you first-class service. Traveler, booker, or manager, our innovative platform is here to meet your needs.



## Travelers

A forward-thinking travel experience:

- **Want to go faster?**  
Our modern, user-friendly design makes it easy to find and pick the right options.
- **Got a challenge?**  
Let's solve it together. With Melon's dedicated 24/7, 365 service, you never have to go it alone.
- **Short on time?**  
No worries. Our personalized booking flow only takes five minutes.

## Bookers

A one-stop shop for managing trips:

- **Struggling to keep track?**  
Create profiles, manage reservations, reference invoices, and monitor travelers, all on one platform.
- **Tired of switching screens?** Compare hotel inventories and pricing in real-time, without leaving Melon.
- **Searching for consistency?**  
Manage your travel program on-the-go, with the same experience across app and desktop.

## Managers

A powerful way to drive performance:

- **Budgets breaking you?**  
Our AI-driven policy configuration helps you keep costs under control.
- **Looking for better insights?**  
Easily see the data you need, analyzing travel spend in minute detail to identify saving opportunities.
- **Want that VIP treatment?**  
We know the value of you, giving your team access to Melon's exclusive rates.



# Let's take a trip

**1, 2, 3... Go!**  
Here's a typical journey, broken down step-by-step.

## 1. Check



Before your trip, check Melon for any travel restrictions, from weather warnings to COVID-19 alerts.

## 2. Anytime, Anywhere.



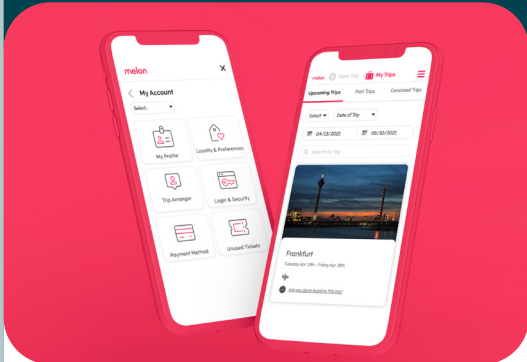
Melon lets you book wherever, whenever. Our next-gen storefront delivers a user-friendly experience and rich detail, letting you find the best travel option.

## 3. Safety First



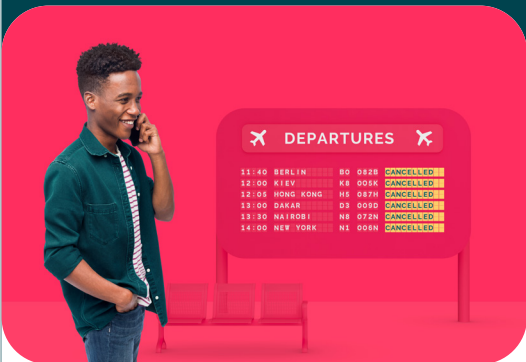
Find your support. Melon helps travelers stay safe throughout the journey, with live updates on regulations and traveler requirements.

## 4. Hit the accelerator



Get down to business and focus on booking the best deal. Melon Rank has got you covered.

## 5. Unscheduled flight change?



Switching things up? Choose an alternative quickly and smoothly, using Melon Mobile or our 24/7, 365 chat support.

## 6. Time to come home



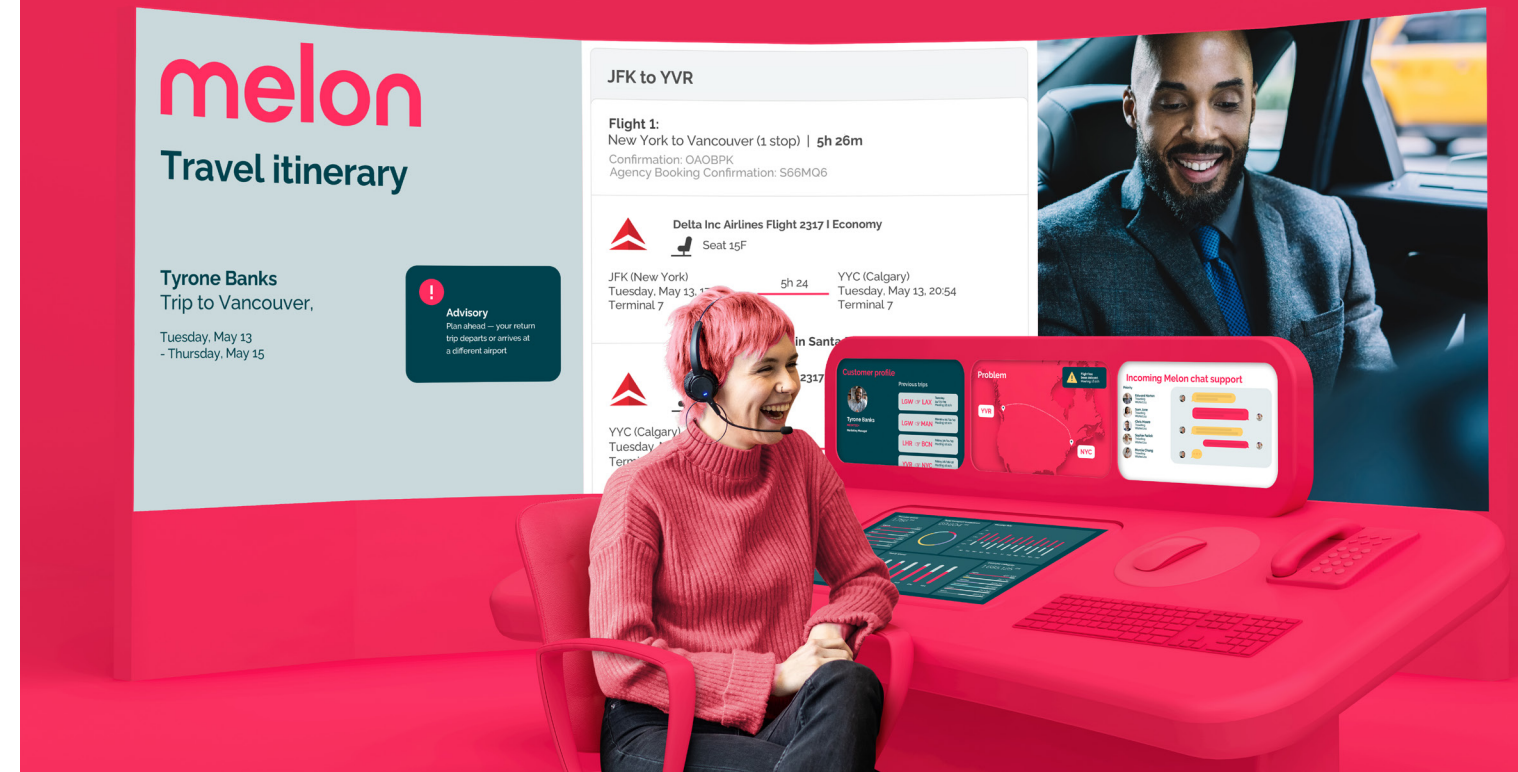
Our smart tech lets you know arrival requirements in advance, providing a smooth return journey.

## 7. Get back safe. Until next time!



# Steering the ship? Meet mission control.

Think of Melon as your live command center. It has the answers and capabilities to handle anything business travel related.



## Here's how we can support you

### Pre-travel questions

Melon is to travel as Siri is to the iPhone. Have a question? We've got the answer.

- COVID-19 levels: **check.**
- Airline and hotel cleanliness: **check.**
- Country entry requirements: **check.**

Melon knows it all, especially with chat support that means an expert is just a tap away.

### Traveler Tracking

Looking for Henry?  
He's over there.

With Melon, track your travelers from city-to-city. Then, rest easy, knowing we'll get them home, should anything happen.

### Eyes everywhere

Visibility is a breeze with the option of pre-trip approval.

Say goodbye to unapproved trips – we'll alert you when anything out of the ordinary is booked.

### On the go

Support doesn't stop when you leave the office.

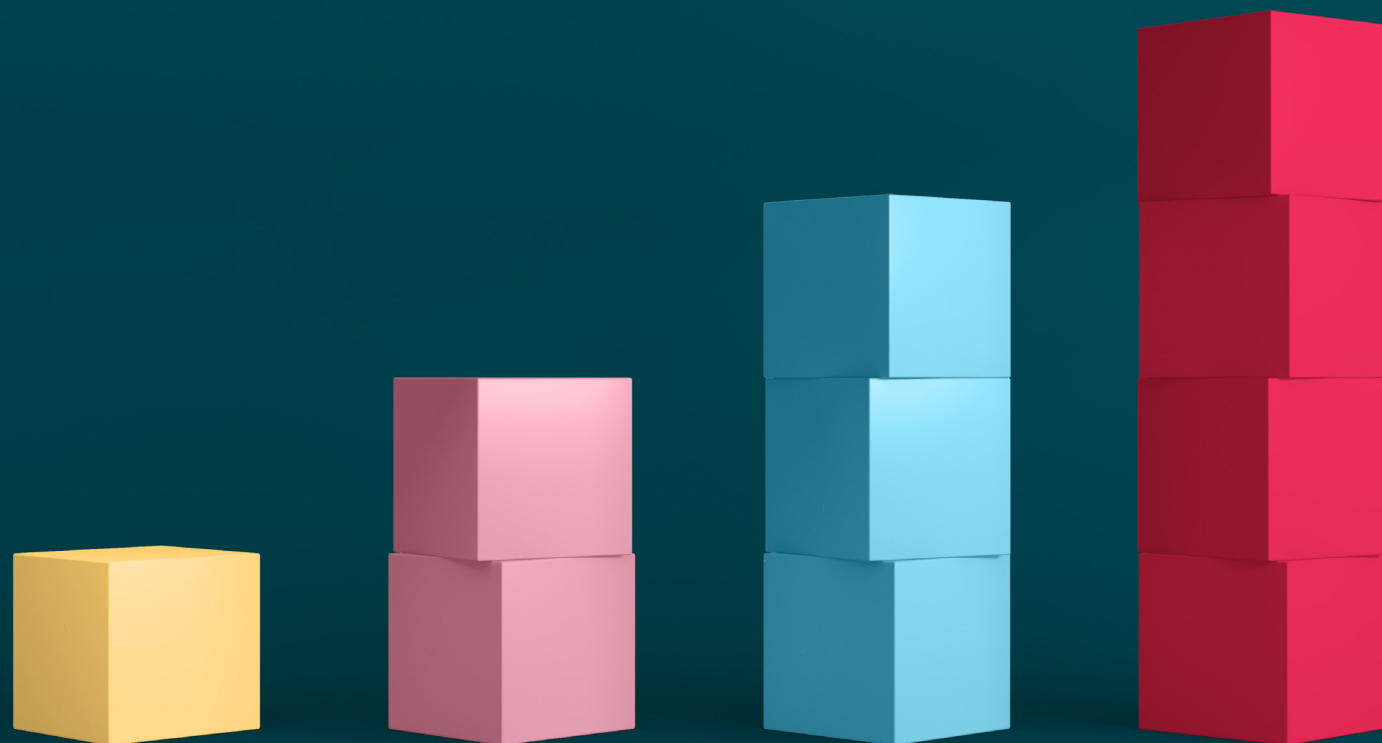
We'll keep travelers in the loop, with safety alerts sent straight to their phones.

### Everyone is a VIP

Get a dedicated consultant – and a customer relationship manager (CRM) too. Your CRM is all about getting you set up, saving you time and money, and keeping you safe. Using algorithms tuned to your needs, they'll make sure your policy is right on track.

# Managing the funds? Let us lighten your load.

From P & Ls to cash flow and more, we know you've got a lot going on. We can take the reins when it comes to business travel. **You focus on the destination.**



## Here's how we can support you:

### **Travel costs all in one spot**

Book and track spend on a single platform. Need a report? We're already on it. You can even search by keywords.

### **Budgets gone AWOL? Get control.**

Take the captain's seat on your travel financials. Subscribe to automatic reports, set filters and analyze spend.

### **Stay up-to-date with the best rates**

Melon takes all factors into account when it comes to hotel and air rates. Just switch on dynamic rate caps and let us control the costs for you.

### **Put your credits to work**

Unused credits are valuable currency as travel picks up again. Don't worry about tracking, Melon does that for you.

### **Bring on the savings**

Understand your travel spend with our proactive spend analysis.

"Working with Corporate Traveler actually facilitated the chance to make even more of an impact on mental health. We were saving money on travel which allowed us to grow our sales team and get them out on the road more."

**Tom Hess**  
CFO @ Genomind

**\$30m  
in savings**

We helped our clients save \$30 million in 2019. Keep booking with us and watch the savings roll in.



# How does it work?

Melon goes the extra mile to get you the best fares and rates. Here's what's happening under the hood.



## Deep dive to see all the options

Including consumer sites, NDC and published fares, and our own negotiated rates, exclusive to Melon.



## Filter to find the best rate

Factoring in both price and key features (like whether the flight is direct or can be rearranged).



## Presenting you with the best choices

Ensuring you don't waste time scrolling through pages of content.



## Match with your preferences

So that you get the selection your travelers and company need.



## Compare with others in the industry

Making sure you get the best value possible.



## Maximizing value and savings after every trip

With algorithms that learn and adapt to your needs, based on usage.

# Your team

All that clever AI is backed up by some real human intelligence.



Your Account Executive

This is the person who'll teach you the ins and outs of Corporate Traveler. You'll learn how to make bookings, track spend, manage your duty of care and more.

When you start with us, you'll gain your very own Travel Manager. Think of them as an extension of your team.

**Need to book travel?**  
They're just a call, email or chat away. They will feel less like someone who works for Corporate Traveler and more like someone who sits just down the hall.



Your dedicated Travel Manager



24/7 Support

While your team members mostly work regular business hours, there will always be a Travel Expert on hand. This is someone who has access to your program and knows exactly how to help. No call centers here!

For organizations with certain requirements, a Customer Success Manager will join your team. They'll be on hand for finance check-ins and help you get the most out of your travel experiences. Think perks, savings and time back in your day.



Your Customer Success Manager



For more information, visit  
**[corporatetraveler.us](http://corporatetraveler.us)**